# LOOKING TOWARD APRIL BUSINESS.

Livestock Growers Have Been Big Money Borrowers During The Week.

MANY SMALL REALTY SALES.

Presence of Henry Phipps is Watched With Interest by Dealers Who Are on the Alert.

The week in business circles has been one of anticipation largely, owing to the uncertain weather, the anticipaton consisting of a hopeful expectation for the month which opens on the morrow. In banking, local financiers report a comparatively dull week, due not only to the weather, but also to the irregularity in the mails caused by washouts and delayed trains. But there has been a pretty steady demand for money, principally from livestock growers who need money for handling their stock; and the rate of interest has ruled high, 7 to 9 per cent on account of the high rates prevailing h New York. The increase in the bank clearings over the week of the previ-ous year has ranged from \$159,000 to ous year has ranged from \$150,000 to \$250,000, which is a good, healthy sign. In short, the money market during the week was steady and firm, but without any specially marked movement.

MANY SMALL REALTY DEALS. The real estate men report quite an aggregation of moderate sized sales well scattered over the city, and the changing hands of some acreage on the south side. The march of rainway progress has largely cleared off the buildings from the blocks on the west side where the sites of the new union passenger stations and freight

depots have been located, so that that section of the city makes the observer think of the demolition of blocks in New York above Thirty-second street preparing to erect its enormous sub-way station. The real estate men are way station. The real estate men are now holding regular smokers in addi-tion to their luncheons to discuss ways and means of properly advertis-ing the city, and from reports, the proion generally is only waiting for led, dry weather, to start the real

estate ball to rolling. PRESENCE OF MR. PHIPPS.

The advent of Mr. Henry Phipps, the noted ex-steel magnate and philan-thropist, has occasioned a ripple of ex-citement in the local profession, as he is the reputed owner of about \$1.000, eoo worth of Salt Lake real estate, and considerable of it which is centrally located can be enlarged to the manifest advantage of the business public.

The Galena block for instance.

and South and State streets, migh with profit to Mr. Phipps and the pub be increased to a six story office illding; and parties interested in State street properties claim that if he would take special interest in the properties he owns on that thorough fare. State street could easily be made the principal business street of the city. But Mr. Phipps is a close mouthed man; he keeps his own counsel, and if he makes up his mind to do

DRY GOODS HOUSES. In the dry goods market there is slight tendency toward falling wholesale prices in manufactured goods owsale prices in manufactured goods owing to the desire of a few mills to get rid of surplus stocks. But prices of raw material are stiff, and likely to remain so. The weakness of manufactured goods is regarded only temporary. The retail trade, considering the uncertain weather is good. The sales are of course in light weight goods, with calls for bright colors and attractive patterns. Long kimonas in stractive patterns. Long kimonas in somewhat startling patterns but very pretty are finding ready sale. When the weather clears up there will be quite a heavy trade in dry goods. The glove trade is very fair, as with every birchase of any amount of dreats. purchase of any amount of dress pat-terns, there must be gloves of the same color to match. The same may be said of parasols. The millinery trade will be better when weather comes that won't spoil the head finery. There is quite a demand for ladies' suits and cleake.

THE CLOTHING TRADE. The clothing trade reports the rid-dance of winter stocks, and only medium and light weight goods are now on the market. The fashion runs to grays and olive drab colors in suits, and the styles to long sack coats, some of them 35 inches long, so that they look as much like spring overcoats as anything else. Trade is generally very good, and the outlook on the same plan. The trade in men's wear continues about the same.

IN THE LEATHER LINE.

IN THE LEATHER LINE.

The shoe men report trade very good, but regard future price conditions with eyes askance. Prices contitions with eyes askance. Prices continue not only stiff, but promise to rule even higher than at present. The rise is confined mostly to the class of goods used by the moderate to do and the used by the moderate to do and the laboring classes, for the reason that the leathers used in manufacturing these lines are cut from the "bodies" and "butts" or "shoulders" of a skin, leaving the finer parts for the finer grades of shoes. A result of this is an accumulation of material and increase of stock by the roots early lines as

accumulation of material and increase of stock in the more costly lines, occasioning a weakening tendency in prices for such goods. The shoe that in 1905 cost \$2.17½ to make, now costs \$2.55½, as with the exception of manufacturing expense, there has been an advance of 2 to 7½ cents on each item of expense for material. There is quite a demand reported for patent leather, low cut shoes, as the taking thing for the coming season. the coming season

HARDWARE AND LUMBER. The hardware and lumber trades are waiting for steady weather when their harvest will begin. There are large and complete stocks of all classes of goods on hand ready to be put out at a moment's notice. The lumber yards are well filled up with all kinds of lum-

#### INTERNATIONAL CONTROL OF WIRELESS TELEGRAPHY

Washington, March 30 .- Possibly the experience of the navy department in its

washington. March 20.—Possibly the experience of the navy department in its efforts to keep in touch with the drydock Dewey, in its remarkable cruise from the Chesapeake bay to the Philippines, may result in a concerted attempt to secure an international control within certain limits of wireless telegraphy.

The officials have had good reason to believe that in several instances Commander Hosley, in charge of the towing expedition, might have succeeded in communicating with the department and that, too, at times when there was genuine apprehension as to the safety of the tow, had the shore wireless stations responded to his signals.

At this time, when the supply ship Glacier is passing through Mediterranean waters, with wireless stations on adjacent shores, nothing can be heard from her and this is said to have occurred to the other naval ships, through the refusal of some of the wireless companies to accept messages from vessels equipped with instruments not issued by them.

Some years ago, the German government, whose merchant marine had suffered in this way, made inquiries to ascertain whether there was not a possibility of securing an international agreement, like the existing convention for the protection of ocean cables, for the regulation of the marine use of wireless telegraphy, but owing to the undeveloped state of the art at that time nothing was accomplished.

It is possible now, however, attention hyaing been directed strongly to the sub-

Accomplished.

It is possible now, however, attention hvaing been directed strongly to the subject by the cruise of the Dewey, that the effort will be renewed to the end that all wireless companies will be obliged to accept any messages from any other country.

#### ZINC INDUSTRY BULLETIN.

Washington, March 30 .-- A substantial increase in the zinc smelting and refining industry in the United States is disclosed in a statement given out today by the census bureau.

The figures cover the calendar year 1904, as compared with 1900, the year of taking the twelfth census, and show that while the number of establishments for 1904 31, are the same as for 1900, the amount of capital invested for 1904 was \$23,132,586, or an

rested for 1994 was \$23,132,586, cr an increase of 64 per cent.

There were in 1994, 6,357 wage earners, an increase of 31 per cent, while the wages paid amounted to \$3,754,903, or an increase of nearly 60 per cent. The total value of products is given as \$24,791,299, an increase of 36 per cent over 1900. per cent over 1900.

# TRADE REPORTS ARE IRREGULAR.

Weather and Uneasiness Over Labor Situation Are the Chief Causes.

A GREAT YEAR FOR BUILDING.

Very Little Interruption of Freight Movement While Railway Earnings Are Immense.

New York, March 30 .- R. G. Dun & | period. Co.'s Weekly Review of Trade tomorrow will say:

"Trade reports are still somewhat irregular, owing to widely differing weather conditions and uneasiness regarding the labor situation. Outdoor work is rapidly increasing and preparations are being made for a recordbreaking year in building and agriculture. Less than the usual interruption to freight movement has occurred this winter, railway earnings making unprecedented exhibits, and roads reporting for March thus far show an average gain of 7 per cent over the previous year. Foreign commerce at this port for the last week exhibits a gain of \$2,432,351 in exports and a loss of \$2,183,887 in imports as compared with the same week last year.

"A better feeling is reported in the markets for domestic hides. "Failures this week number 191 in the United States, against 244 last year, and 17 in Canada, compared with 39 a

#### COMMISSION AFTER RAILROAD INFORMATION.

Washington, March 30 .- The interstate commerce commission announced today that in connection with the oil and coal investigation, ordered by Congress

coal investigation, ordered by Congress. It had decided to ask the Pennsylvania railroad, the Baltimore & Ohio railroad, the Chesapeake & Ohio railroad, the Norfolk & Western railroad, the West Virginia Central and Pittsburg Railway company, the Buffalo, Rochester & Pittsburg railway and the New York Central & Hudson River company to furnish the following information:

A list or statement showing the names and locations of all coal mines upon the said lines of roads or upon lines of other roads in which the said companies are interested, giving the rating for each such coal mine for car distribution when car distribution is made upon a basis involving the rating of mines. A list of all the names of stockholders at last date when stock books were closed, specifying such date and including the postoffice address of each stockholder, if that will not occasion delay in complying with this request, and in cases where the last dividend was paid to persons not stockholders of record, the names of stockholders of such persons.

A list of the names of stockholders present in person at the last annual meeting and a list of the names of stockholders votting by proxy, together with the names of persons acting as proxy at such meeting, and a blank form of the proxy used.

A map or maps of the lines of railway

proxy used.

A map or maps of the lines of railway owned or operated; also a map or maps of any lines of railway in which said companies are interested.

A map or maps of the coal territories served by the said company or comserved by the said company or com-panies in which said companies are in-terested, showing the location upon said lines and upon the lines of such com-panies of each coal mine over which coal is offered for shipment.

REPORT AT A GLANCE.

## FEATURES OF STEEL TRUST

1905	1904.
Gross earnings \$ 585,311,736	\$ 444,405,430
Net earnings	73,176,521
Surplus for year	5.047.852
Total surplus 84,738,450	69,313,794
Cash in bank 58,955,914	60,646,426
Wages paid 128,052,955	99,778,276
Number of employes 180,158	147,343
Capital issued	\$868,583,600
Total bonded debt	571,791,341
Total assets 1,637.811,257	1,591,014,068
Ore mined, tons 18,468,556	10,503,087
Pig iron output, tons 10,172.148	7,369,421
Steel rail output, tons 1,727,055	1,242,646
Finished steel, tons 9,226,386	6,792,780

### How Mormons Have Won Their Way in Southern Alberta.

Young Byers) .- The history of Cardston district and its people is indeed the history of colonization in its proper sense of pioneering. It would take a book in itself to narrate all the hardships, vicissitudes and perseverance of those early settlers who after all, laid the foundation stone of Southern Alberta's agricultural future. Cardston is the home and birthplace, as it were, of winter wheat in Alberta; and indeed it is difficult to credit the statement that one Johannes Anderson, a thrifty Swede, who ascribes his success in Alberta to "four o'clock in the morning and up boys," has successfully raised winter wheat in the Cardston district close to town since 1888, and has never had a complete failure during that

In addition then to Cardston being the home of winter wheat or "Alberta Red" it is also the original settling place of the "Mormon" people in Canada. Before proceedings further into the history of Cardston it will perhaps render the causes leading to its settlement clearer to speak of the "Mor-mon" people a little. Much has been written of Mormonism which for pure ignorance if not indeed malicious intent, cannot be beaten as a travesty of statement of facts. Even today the average idea of the "Mormon" is that he is a man with a wnole sheafful of wives. Now, nothing can be further from the truth. The "Mormon" is deeply imbued with the religious sense. He is thrifty, industrious, charitable and tolerant to others of all creeds and beliefs, he is guided by and abides by the laws of the country which is the simple statement that polygamy is not practised; and he is altogether a great success, and a practical and valuable asset in appraising the value of our

UTAH'S SURPLUS.

In the state of Utah the great influx f peoples from European countries ocking into that state to avail themseives of the possibility of irrigable lands there (irigation, by the way, is a subject thoroughly understood and worked by every "Mormon") caused almost a congestion. The work was almost unable to keep pace with the influx, and it became apparent that some other field or pastures new would have to be sought for this excess of immigration into Utah, or what one might call the "overflow of immigration" over what the irrigable lands of the state of Utah could provide homes for. The result was that the pioneer and founder of the colony. Charles Ora Card, came from Logan, Utah, on Sept. 14, 1886, to search for a locality in which to establish a home for himand his selection resulted in the birth of Cardston. From that time to this Cardston has had a steady growth and progress without any growth which was growth when there were no railways into Cardston, when at times hardship and dangers had to be borne, but these hardy colonizing people went through everything of that nature, suffered all the inconveniences, did the pioneering, and established a part of that reputaion of this great and rich province the benefits of which the people are enjoying today. Part of the fundamental basis of the Mor-mon belief is the principle of "gathering." They are people "gathering" against the last days. They regard this continent as the promised land, and especially that part of which the ranges of the Rockles form the back bone. Zion is the center point even as to Jerusalem all Jews turn their eyes and faith.

THE BASIS OF MORMON FAITH. The second and third verses of the second chapter of Isaiah contain the basis of this belief of these people: "And it shall come to pass in the last days that the mountain of the Lord's house shall be established in the top of the mountains, and shall be exalted above the hills; and all nations shall go and say: Come ye, and let us go up to the Mountain of the Lord, to the house of the God of Jacob, and He will teach us of His ways, and we will walk in His paths, for out of Zion shall go forth the law, and the word of the Lord from Jerusalem."

The ecclesiastical heads of the

Church government at Cardston are not men who stand aloof, but are men of their daily lives; men who are tem-poral heads in the business life of Cardston or district; men who daily transact business with the people, and who are also ecclesiastical heads of the Mormon Church in the district.

RICH IN AGRICULTURE.

The agricultural resources, results.

ARDSTON, March 22.- (By J. ) and possibilities of the Cardston district are too well known to require much detail. It is not a country which depends on irrigation, although to the south some details in connection with the plan of irrigation of the Alberta Railway and Irrigation company are in course of construction, but the district of Cardston proper is independent of irrigation. Winter wheat has been the staple crop for some years, and immense quantities of it of an excel-lent quality have been raised successfully year by year. The quality of the grain is splendid, and in the present year great results are expected from the crop already sown. Without saying anything further on the question of wheat, the whole point may be cov-erde by the statement that Cardston is the home of successful winter wheat raising, and that winter wheat raising is the principal agricultural item of the district. A large and fully equipped roller flour mill is in operation; it is four storeys in height, 40 by 48, its capacity is 90 barrels a day, with an elevator and warehouse of 18,000 bushel capacity; hog pens, etc., and 25 to 30 acres of right of way. This flour is largely used in local trade; some is exported, and large quantities are used to supply Indian contracts.

The settlement started in 1887, and was without any railroad facilities until the building of the narrow guage road to Cardston from Sterling in July. Cardston has attained great prominence amongst Alberta towns duce the building of this road, although even at present considerable delay is caused both in outgoing and incoming, owing to there only being three trains a week on this Alberta Railroad and Irrigation company's

Land is very rapidly increasing in value since communication has been established, and raw land ranges from \$5 to \$12 an acre, and improved land up to \$25 per acre.

A FRUIT DISTRICT.

Among other resources of importance at Cardston which are beginning to be recognized and tapped are such as the raising of fruits and small fruits, apples having been successfully fruits, apples having been successfully raised here. Vast coal deposits lie ready for the mining, and a splendid stone quarry of an excellent building quality is being exploited quite close to Cardston. This is a building stone of the finest quality we ever saw, and at the time of our visit the contract had just been secured for the stone for the new Hudson's Bay store at Lethbridge, and also the cutting for the depot at Lethbridge.

Horse and stock raising is also carried on largely. J. W. Woolf, the member for Cardston in the provincial legislature of Alberta, is heavily interested in horse ranching.

The municipal board is a powerful representation. The town was incorporated in September, 1902. Mayor J. A. Hammer is the present chief magistrate and Bishop of the Alberta.

A. Hammer is the present chief magis-trate and Bishop of the Alberta Stake of Zion. The secretary-treasurer is trate and Bishop of the Alberta Stake of Zion. The secretary-treasurer is Martin Woolf. The assessment for 1995 for both town and school district was \$350,000 which for a town of 1,200 inhabitants is an excellent indication of very solid building and substantial business houses. The municipal rate was 10 mills, making 20 mills in all for all purposes; very reasonable under the circumstraces as the town had to spend large sums in ditching, repairing spend large sums in ditching, repairing roads and bridges and damage caused by the great floods of some years ago. The town is well sidewalked, and the streets kept clean and graded. There is every indication of an electric light service plant and waterworks system

service plant and waterworks system being dealt with in the near future.

No saloons in Cardston.

Cardston is also the center of a large district, extending as far north as Raymond, in which total prohibition is observed. There are no saloons in Cardston, these people having decided by a local ortion vate graphs; the sale by a local option vote against the sale of liquors in their district. The first mayor of the town was C. O. Card, the founder of the colony, Mr. Card very seriously ill at present, and at his home in Logan city, Utah. The chief of police is W. H. Irwin.

The town also has a complete and well patronized telephone system in operation by the Bell Teelphone com-pany and telephonic communications established with Lethbridge to the

"DAVE ELTON, GENTLEMAN.

One of the characteristic figures of Cardston of D. H. Elton, better known as "Dave," proprieton and editor of the Alberta Star, a weekly paper pub-lished at Cardston, Mr. Elton is iden-tified elegal with the control of the contr tified closely with every effort for the advancement and progress of Cardston. He is one of the brightest, cleverest, wholebearted of Cardston men, and is into everything for Cardston's benefit Into everything for Cardston's benefit from morning till night. Mr. Elton is not only known in Cardston, but all through Alberta for his clever writing and his great ability as an organizer and a public speaker. Born in Worcester, England, in 1877, his earlier days were spent in Salt Lake City. He is a prominent figure in Church government and was president of the Chattanoga conference for one term Chattanooga conference for one term.

Mr. Elton is a man of whom Cardston should be proud, for he certainly is proud of Cardston. He is subagent of Dominion lands, process issuer of the supreme court, editor of a newspaper, public man in his town, preacher in the various wards in his district, member of the Alberta Press association, a member of the executive of the Western Canada Press association, a keen politician, an entertaining and prolific writer, a man who doubles up his sleeves and sets into type his own articles, full of life and good spirits, ubiquitous as a fly. "Dave" Elton is a man whom the future of Southern Alberta will know. Cardston is proud of Mr. Elton.

THE CHURCH GOVERNMENT.

Cardston is the oldest Alberta stake. The ecclesiastical government is dividknown as the Alberta stake of Zion of the Church of Jesus Christ of Latter-day Saints. E. V. Wood is president of stake (also manager of the Cardston of stake (also manager of the Cardston Mercantile company); first counselor, Thomas Duce (also president of Agricultural society); second counsellor, Stirling Williams, B. A., grandson of Brigham Young, graduate of Manitoba college, and principal of Public school. In addition to this there are 12 High Priests, who are called a presiding High Council. Then in the ward department we find a Bishop and ward department we find a Bishop and two counselors. Bishop J. '. Ham-mer, mayor; Martin Woolf. "I counselor (also secretary-treasure of town and president of board of trade); and

and president of board of trade); and William Duce, city meat market, the second counselor. The wards or districts extend to great distances; there is a ward at High River and as far north as Lacombe, being part of the Alberta stake. The patriarch Woolf, is recognity exception to the district, in this case Patriarch Woolf, is recognity exception, the example of the district. properly speaking the evangelist, or one who confers blessings.—Calgary

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Gardner Daily Store News

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